

# LET THE WANT AD MAN

Let's suppose you have a room for rent. There are several ways in which you can let people know about it.

First, you can tell all of your friends. And you can ask them to tell all of their friends. Maybe, if the telling keeps up long enough and reaches far enough, somebody will eventually be found who will come and take a look at that room.

Or you can put little cardboard signs in your downstairs windows, reading: "Room For Rent." Hundreds of people pass your house every day. Possibly one out of every hundred will see the sign, and one out of every thousand will be looking for a room.

Both of these ways are inexpensive. They're all right, too—that is, if you don't care whether you rent

that room next week, or Christmas after next Christmas.

But most people who have rooms for rent want to rent them as quickly as possible. How can you reach the people who are looking for rooms? Listen, and I'll tell you: Through the Classified columns of a good newspaper—a little Want Ad. will hunt out and reach

the very people you want to reach. And that method is inexpensive, also.

Just try it. Next time you want to rent a room, write a little Want Ad. and put it in this newspaper. People who want a room will see that ad. because they'll be looking for it, and—well, then it's up to you to take care of them when they write or call.

**RATE—1 CENT A WORD FOR THE FIRST INSERTION AND 1-2 CENT A WORD FOR EACH INSERTION THEREAFTER**

**THE ABOVE RATE IS FOR BOTH MORNING AND AFTERNOON EDITIONS.**

## HELP WANTED—MALE.

WANTED—Five first-class carpenters for road work. Apply 8 a. m., Kawneer Mfg. Co., Niles, Mich.

WANTED—Young man to run on trains as news agent. Apply Union News Co., Lake Shore depot.

GOVERNMENT POSITIONS are easy to get. My free booklet L-1345 tells how. Write today—NOW. Karl Hopkins, Washington, D. C.

LARGE income easily made. Real estate and brokerage. Become independently established. Our system insures success. Valuable book free. Interstate Realty & Brokerage Co., Pittsburgh, Pa.

LET me pay you \$50 monthly. Only ten minutes of your time daily required. All work done in your home. No canvassing. No capital. Also show you how to start mail order home business. Instructive booklet and literature explaining business and above. Voorhies, Desk 424, Omaha, Neb.

RAILWAY MAIL CLERKS, CARRIERS. WANTED. Good pay. High positions. Pay for instruction after. Public Positions. LURENCE INSTITUTE, Dept. 263, Rochester, N. Y.

WILL pay Reliable Man or Woman \$12.50 to distribute 100 FREE pkgs. Perfumed Borax Soap Powder among friends. No money required. WARD BORAX CO., 216 Institute Pl., Chicago.

MEN with patentable ideas write Randolph & Co., Patent Solicitors, Washington, D. C.

WANTED—Young men to join newly organized band. Musical training necessary. Call at once. Geo. W. Herrick, 222 S. Main st.

WANTED—Two men for farm work. Home phone 40095.

WANTED—Having promoted several of my men to positions of district managers, I have opening for two or three hustling agents. Will pay guaranteed salaries to good men. Call between 9 and 12 o'clock Sunday morning at 724 J. M. S. building. John Blue, Agency Director.

YOUNG man, would you invest \$5 to start in a business of your own which would bring you an income of \$2,000 the first year. Write for particulars. Dept. 3, P. O. Box 509, South Bend, Ind.

MEN 18 to 35—Become Government Railway Mail Clerks. Sample examination questions free. Franklin Institute, Dept. 2-H, Rochester, N. Y.

WANTED—Window trimmers, advertisers, clerks and others, to increase their value to themselves and their employers by taking the course in show card writing at the Y. M. C. A. beginning Oct. 29. Expert instruction. See Educational Secretary now.

WANTED—Solicitor. Apply Box G 100 News-Times.

PRACTICAL instruction in a garage and repair shop under the direction of the most skilled and high class automobile experts. A splendid automobile text book, and kit of tools free. Evening classes, day and evening classes. Prices reasonable. Payment plan if so desired. We teach you thoroughly. Write, call or phone for particulars. SEELY AUTO SCHOOL & GARAGE, 282 N. Michigan st. Both phones.

MEN—Age 18 to 30, wanted at once for Firemen and Bricklayers; no experience necessary; \$80 to \$100 per month; white only; no strike; write immediately for full particulars. Address H. C. F., care News-Times.

MEN for general farm work by month or day. Go west either car line to Olive, walk north to farm. J. E. Reynolds, County 9102.

## SALESMEN WANTED.

THE Terre Haute Advertising Co., of Terre Haute, Ind., are desirous of securing Salesmen for their all year round line of advertising. Candidates must be experienced. Signs, etc. Experience in this line desirable but not essential. A splendid chance for the right kind of men to make permanent connection. Liberal contract. Exclusive territory. Write at once for particulars.

SALESMEN WANTED—Experience unnecessary. easy work, big pay. Write for large list of openings offering opportunities to earn \$100 to \$200 per month, white only, positions assured. Address Dept. 465, NATIONAL SALESMEN'S TRAINING ASSN., Chicago, New York, Kansas City, San Francisco.

SALESMEN—We are now assigning territory to reliable and ambitious men with selling experience for work with our new 1915 line, which will be ready January 1st, 1914. If you are such a man, your position will interest you. To those who are not already acquainted with our line, we say that we are guaranteeing line of art and business advertisers and advertising novelties, in leather, aluminum, celluloid, wood, paper, metal, cloth, cutlery, pencils and pen holders. It is a line that is worthy of the best efforts of the most capable salesmen. Write us for particulars. The Shaw Advertising Co., Kansas City, Mo.

WANTED—Salesmen working small country towns to sell our line of cigars on the side. 25 per cent commission. Can easily earn \$500 per week. Prompt settlements. Gus Thal, Sales Mgr., 208 S. Main st., St. Louis, Mo.

## SITUATIONS WANTED—MALE.

WANTED—A position as porter in saloons, hotels, barbers, etc. Address: National Co-operative Realty Co., V-841, Market Building, Washington, D. C.

AGENTS and Manufacturers' Monthly Bulletin contains all latest and best selling propositions. Free to agents. Don't miss this opportunity. Room 404, Tribune Building, N. Y.

## HELP WANTED—FEMALE.

WANTED—Competent girl, 20 to 35 years, for general housework, in family of three; \$50 no washing or ironing, or \$7 including both. Address: Box K-16, News-Times.

WANTED—Two good hotel waitresses, also dish washer and pantry girl. Short distance out of city. Good wages to good people. Call between 9 and 10 Sunday a. m. at News-Times ready of home.

WOMEN to do plain sewing at home for a large Philadelphia firm; good money and steady work; no canvassing; send reply enclosing for prices. Address: National Co., Desk A, Walnut st., Phila., Pa.

## HELP WANTED—FEMALES.

LADIES—\$6.88 week making plain aprons; home; legitimate; no canvassing; we pay you; particulars, and full size sample apron sent for 25c. United Supply House, Station H., Cleveland, O.

WILL pay Reliable Man or Woman \$12.50 to distribute 100 FREE pkgs. Perfumed Borax Soap Powder among friends. No money required. WARD BORAX CO., 216 Institute Pl., Chicago.

WANTED—A reliable girl to assist with housework in small family; no washing; good wages. Apply 840 Park av.

WANTED—At once, woman for general housework. Mrs. J. M. Buck, Kunstman Bldg.

WANTED—Woman, German preferred, for housework for elderly couple in country. Not on a farm. Address K-15, News-Times.

WANTED—Lady selector. Apply box G-24, News-Times.

WANTED—Girls to learn cigar making; paid while learning. L. S. Kent Cigar Co.

WANTED—Girl for stripping tobacco; good wages, steady work. L. S. Kent Cigar Co.

WANTED—Bunch makers and rollers; steady work. L. S. Kent Cigar Co.

WANTED—Young woman for Shirt Making; no previous experience necessary; good pay. Write Saturday afternoon or Wilson Bros. Shirt Factory, W. Sample st.

SITUATIONS WANTED FEMALE.

WANTED—Position as nurse or taking care of elderly person. Bell phone 3128.

WANTED—Work by the day, housekeeping, sweeping and dusting. Bell phone 2502. Mrs. Fuller.

WANTED—Position as stenographer and office girl. Address Box D. E. F., Mishawaka News-Times.

WANTED—Position as cook in or out of town. Address Box K-14, care News-Times.

HELP WANTED—MISCELLANEOUS.

THE cards on your display must be well written. We teach you how. Course opens Oct. 29, Y. M. C. A.

WANTED—People who have no machines or troublemakers come to come and see the New White. See how different they are from others. You can buy them for \$1.00 down and \$20 per week. Haverstock, the "WHITE" MAN.

OFFICE HELP.

KELLEY BUSINESS SCHOOL, 120 E. Wayne st., over Kinney Shoe Store. Day and night sessions. Begin any day or evening. All commercial subjects. Typewriters for rent.

Special class in penmanship, pen and brush lettering and mechanical drawing now forming. Term begins Nov. 3. Sessions Tuesday and Thursday evenings. Enroll early. Call Bell phone 945. Home 2484.

WANTED—YOUNG PEOPLE TO ENROLL IN OUR NIGHT SCHOOL. COURSE OF THREE MONTHS ONLY. \$100.00 OR ALL BLANCHES THE SAME PRICE. BUILD FOR SUCCESS. FUTURE BY MAKING PREPARATION. PARTICULARS REQUEST. JUST CALL BELL 561 OR HOME 531 OR BETHEL CALL AT HOME COLLEGE OFFICE. OVER SANS STREET. SOUTH MICHIGAN STREET. ENTER NOW. MICHIGAN SOUTH BEND ENTER COLLEGE.

STENOGRAPHERS, Typists, Bookkeepers, Clerical Office People. Call and register free for best positions. Business Men: Bell 2506, Home 2210, for Office Assistants. Typing, Stenography & Typewriting. Licensed Emp. Agency, American Trust Bldg.

WANTED—YOUNG PEOPLE TO ENROLL IN OUR NIGHT SCHOOL. COURSE OF THREE MONTHS ONLY. \$100.00 OR ALL BLANCHES THE SAME PRICE. BUILD FOR SUCCESS. FUTURE BY MAKING PREPARATION. PARTICULARS REQUEST. JUST CALL BELL 561 OR HOME 531 OR BETHEL CALL AT HOME COLLEGE OFFICE. OVER SANS STREET. SOUTH MICHIGAN STREET. ENTER NOW. MICHIGAN SOUTH BEND ENTER COLLEGE.

FOUND—Pocketbook containing money on Michigan av. Call at 907 Blaine av.

FOUND—Boston Bull female dog, white on and black on, ears stand straight; on from operation on stomach; small brass lock with M. & W. Co. on same. Anyone having this dog or knowing about it, notify Squibb, 718 S. River Park.

FOUND—Bunch of keys on Michigan st. near South st. Owner can have same by calling at News-Times and paying for ad.

LOST—Small black and white Boston Terrier. Wore a tickled collar. Return to 101 N. Notre Dame st. for reward, or notify Searcher drug store.

LOST—Gents' diamond ring in Clauer envelope on S. Michigan st., between Washington st. and Chippewa Heights. Finder return to Clauer's Jewelry store. Liberal reward.

WANTED—To do washing, ironing and housecleaning. Address Mrs. Soos, 324 S. Scott st.

WIDOWER with two sons wishes board and care for children either in a good family or with widow lady. Address H. B., care News-Times.

WANT to do housecleaning by the day. Call 718 W. Robertson or Home phone 5153.

WANTED—Boarders and roomers; walking distance from Oliver's and Singer's. 515 W. Jefferson st.

WANTED—A good fresh milk cow in exchange for a 2-passenger runabout. Call Edgar E. Johnson, 1319 Mishawaka av. Home phone 1243.

WANTED—To board one or two children in good home. Home phone 5511.

WANTED—Furs to make over; prices reasonable. 132 Paris st. Bell phone 1312.

WANTED—Horses and cattle for sale and winter keeping. Frank B. Yoder, R. D. 1. Bell phone 9475.

## WANTED FOR RENT.

WANTED—Six or 7 room house, strictly modern, in best residence district. Call Bell phone 48; Home phone 2237.

## PERSONAL.

LADIES—USE TRIUMPH PILLS; safe and always dependable; tested; no particulars free. Write the Nat'l Medical Institute, Milwaukee, Wis.

MARRY if you are lonely. The Reliable Confidential Successful Club has large number of wealthy eligible members, both sexes, wishing early marriages. Descriptions free. Mrs. Wruel, Box 25, Oakland, Calif.

ANXIOUS about future, love, business, etc.? Send dime, stamp, date of birth for valuable predictions covering one year. Prof. J. Allison, Box A. B., Springfield, O.

WE ARE still giving \$1.00 worth of wood cuttings free with our Sunny South Coal, lump or egg size, \$4.50 per ton. See our busy. G. C. Hartman, Home 6331; Bell 70.

KODAKS AND SUPPLIES—We do fine developing and printing at moderate prices. South Bend Camera Co., with J. Burke & Co., opticians.

RUGS CLEANED FREE—To advertise our superior work, we will clean one of your small rugs absolutely free. White Renovating Co., 218 N. Michigan st. Bell phone 211; Home 6140.

COURSE in show card writing begins Oct. 29 at Y. M. C. A. Enroll now.

## "S. A. S. A."

Is more than SEVEN to ONE to the housewife in washing and cleaning. Phone 3368 today for IT.

## CORSETS

Standard custom and surgery. Residence fitting. Spiroela Corset Shop, Mrs. C. N. Andrews, Bell 4449; Home 1658.

## W. P. McHENRY

(Musical Director St. James' Choir) Season begins Monday, Sept. 1, 123 Jefferson Building, South Bend, Ind.

## CLAIRVOYANT

DR. CRAVENS, who at his own home in Galesburg, Ind., where he will give readings daily and cure the sick without medicine. At home at all hours. Celebrated \$5 readings, \$1. All interurbans stop in front of his door. The post you have always with you. You will not always have Dr. Cravens with you. Hours, 10 a. m. to 5 p. m. Other hours by appointment. 422 E. Howard st. Heals sick without medicine.

## WILBERS

LE GARO, 50 CIGAR. Hand made, union made; some better.

## FOR RENT.

FOR RENT—Barn at 827 Forest av.

## BUSINESS OPPORTUNITIES.

YOUR TYPEWRITER REBUILT "Just like new" and guaranteed one year. Phone for estimate. Prompt repair service. Our specialty. Lowest prices. The Rapid Rebuilding & Repair Co., Bell phone 3067.

FOR SALE OR TRADE—Exclusive territory and coffee trade. Established routes, advance premiums, roaster, stock of goods, stock of premiums and wagon. Home Coffee Store, Marion, Ind. 840 N. Washington st.

MUST sell "Baby 6", 48 H. P. 1912 Mitchell Touring car, fully equipped. Run about 5000 miles. Good as new and guaranteed. Price \$350.00 cash or will take small runabout in on same. Call for demonstration. Enroll early. Call Bell phone 435. E. Jefferson boulevard.

FOR YOUR LAST CHANCE. \$300.00 Ford 4 Cyl. Runabout. \$300.00 1911 E. M. P. 5 passenger. \$300.00 Buick Delivery, a dandy. \$250.00 1910 Buick, light and five cent fare. \$100.00 4 Pass. or Delivery. \$250.00 THE SEELY AUTO SCHOOL & GARAGE, 232 N. Michigan St. Both Phones.

## FOR SALE

Horses, Carriages, Wagons, etc.

FOR SALE—Bargain, good, sound delivery truck. Inquire 905 N. Erie. Home phone 1254.

DR. DANIEL J. HILL, Veterinary Surgeon. Kingbone and Bone Spavin cured. No pay till cured. No lameness. First-class given. Address: 112 S. Market st. In factory district. Work done. Prompt attention given to day calls. Miller & Kirkley's 10c Hitch Barn, Bell phone 3507.

## FOR SALE—POULTRY.

FOR SALE—Twelve White Wyandotte pullets, March banded, "Regal strain" ready to lay. Price \$1 each. Home phone 4053.

## FOR SALE—MISCELLANEOUS.

TWO 9x12 rugs, in fair condition, for \$6; also 1 large base burner right from the foundry for less than half Saturday evening or Sunday. 512 N. Lafayette st.

FOR SALE—Leather couch, nearly new, \$80.00. 425 S. Eddy st.

AUCTION—Tuesday, 1:30 p. m., a full line of household goods, including a South Bend av. 919 St. Alexis st., north of Fred Winkler's place.

FOR SALE—One "Favorite" hard coal base burner, also small heater. 1129 Campbell st. Call Bell 2139.

FOR SALE—Hard coal burner. Call 121 E. Washington st. Home phone 1880 and 7123.

FOR SALE—Dining room and sitting room table, chairs, large silver cabinet, would do as show case; plate glass and mirrors, pleating machine and steel wheel plinking machine. 236 Vista av. Home phone 1384.

FOR SALE—Several second-hand roll top desks on exhibit in our west window; to new office chairs on our floor; filing devices and supplies of every description ready for you. The Typewriter Shop, Inc., 119-121 W. Jefferson Blvd. Exclusive Office Supplies.

FOR SALE—A small grocery, will sell at a bargain; must be sold by Nov. 1. 1151 W. Washington av.

LOOSE LEAF LADGERS should be ordered now if you want to start your new set the first of the year. All styles in stock. Special ruled and printed sheets, indexes, blank books, all sizes and rulings; columnar books for distributing journals and cash books. The Typewriter Shop, Inc., Headquarters for Office Supplies. Opposite P. O. on Jefferson.

## FOR SALE MISCELLANEOUS.

FOR SALE—Steel ranges, guaranteed bakers, at manufacturers' cost, six hole family size, \$25.00, for thirty days only. Call at factory and see these bargains. C. G. FOLSOM MFG. CO., 645 S. Scott St.

FOR SALE—"Sportsman's Pride", the greatest hunting bird dog in Indiana. Price \$10. Home phone 4053.

FOR SALE—12-room rooming house, modern. Best reason for selling. 521 E. Jefferson.

FOR SALE—Grocery stock and fixtures. Good location and low rent. Frank M. Hanauer, 112 W. Calfax av.

FOR SALE—Dry 16-inch oak wood, \$5 solid cord on the ground. Call Home 1829.

FOR SALE—Protectograph check protector. Cost \$35.00; nearly new. Sell at half price. Address "Protectograph," care News-Times.

FOR SALE—Rebuilt typewriters, Underwood, L. C. Smith, Oliver, Remington, Smith Premier, Fox, Blackenseder, Field, etc., at reasonable prices. Cash or liberal terms.

THE TYPEWRITER SHOP, Inc., 119-121 W. Jefferson Blvd. Exclusive Office Supplies. Expert Repairers of All Makes.

## FOR SALE—PIANOS.

WE OFFER a fine mahogany piano like new for \$140. Also a new oak piano at \$160. See these at Wolcott Music Co., 414 N. Michigan st.

PIANOS—Four good used pianos from \$100 up. New pianos \$150 and up. See list at once and get choice. Pianos for rent. Wolcott Music Co., 414 N. Michigan st.

FOR SALE—Upright piano, walnut case, in good condition. Sacrifice at \$190, cost \$300 when new. Particulars call. 10 E. Fane, 309 W. Calfax av. Bell 1504.

## FOR SALE.

Automobiles, Motorcycles, Etc.

FOR SALE—Wagner motorcycle, \$50.00 if taken at once. 622 E. Howard st., cor. St. Louis.

SEE J. D. SOUSLEY at the Cadillac on Vista av. and he will show you the 1912, the fifth, both models of 1914. Bell 1287.

FOR SALE—If you need a good reliable drag or delivery horse, Inquire 22 E. Millon av. An especially attractive price this week.

FOR SALE—1913 twin Harley Davidson motorcycle, fully equipped. Call 745 Vista av. Home 5349, Bell 3065.

FOR SALE—Second-hand Cadillac, first-class condition, \$700. If taken at once, J. D. Souley, 118 N. Michigan st. Bell phone 1287.

FOR SALE—One Ann Arbor Auto delivery wagon, practically new, \$400.00. M. and S. Steam Vulcanizing Co., 305-307 E. Jefferson boulevard.

MUST sell "Baby 6", 48 H. P. 1912 Mitchell Touring car, fully equipped. Run about 5000 miles. Good as new and guaranteed. Price \$350.00 cash or will take small runabout in on same. Call for demonstration. Enroll early. Call Bell phone 435. E. Jefferson boulevard.

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## FOR SALE—HOUSEHOLD GOODS.

FOR SALE—Soft coal burner. 711 N. Scott st.

FOR SALE—Folding bed. Inquire 1307 S. Michigan st.

TWO 9x12 rugs, in fair condition, for \$6; also 1 large base burner right from the foundry for less than half Saturday evening or Sunday. 512 N. Lafayette st.

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FOR SALE—Hard coal burner. Call 121 E. Washington st. Home phone 1880 and 7123.

FOR SALE—Dining room and sitting room table, chairs, large silver cabinet, would do as show case; plate glass and mirrors, pleating machine and steel wheel plinking machine. 236 Vista av. Home phone 1384.

## UNFURNISHED ROOMS.

FOR RENT—Unfurnished room, with large closet, in modern house. Walking distance from center of town. Bell phone 3572.

FOR RENT—Unfurnished room, 210 N. Main st.

## FOR RENT—ROOMS.

FOR RENT—Suite of 3 rooms for light housekeeping; private entrance; no children. 618 E. Lashelle.

## FOR RENT—FURNISHED ROOMS.

FOR RENT—Two furnished rooms for light housekeeping, gas included. Five minutes walk from town. 110 W. Monroe.

FOR RENT—Furnished front room, all modern. Bell phone 2976. 402 N. Main st.

FOR RENT—Light housekeeping rooms. Modern. 321 E. Jefferson.

FOR RENT—Suite of 3 rooms for light housekeeping, no children, private entrance. 618 E. Lashelle.